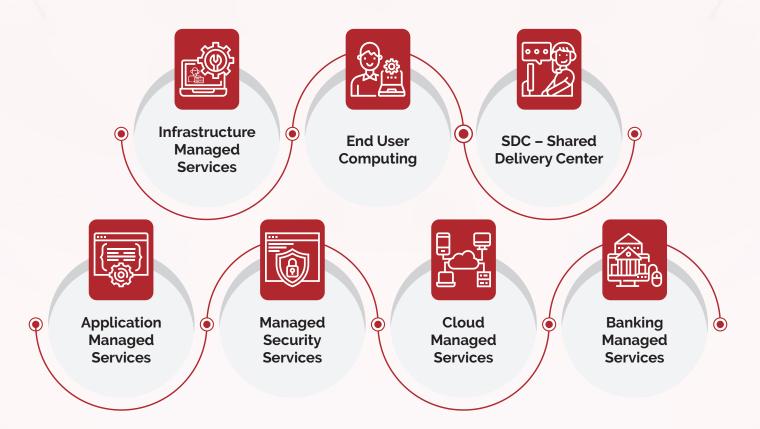


Your Innovation & Technology Partner

# MANAGED SERVICES

## A more cost effective solution to your **INFORMATION TECHNOLOGY MANAGEMENT**



### WHY MANAGED SERVICES?

Today's business leaders are not only smart enough to see the competitive advantage of a digitalized enterprise, but astute enough to delegate their IT operations to an expert organization that specializes in handling these responsibilities.



#### HR BURDEN

It takes an IT expert to hire an IT expert. Since they're our people, we'll do the hiring.

**OPEX MEANS 100% AGILITY** Upscale or downsize as your business needs it.

**STRESS WITH 100% VISIBILITY** A dedicated team of people taking care of your network while you take care of business.

### WHAT CNS OFFERS

CNS Managed Service solutions offer a wide range of benefits to organizations of all sizes from round-the-clock monitoring to fast-tracking resolutions and reporting processes, enabling better data collection and security, all with increased control of costs.

#### **BEST OF BREED**

- Innovative Technology
- Customized Solutions

#### VALUE

- Reduce Total Cost of Operations (TCO)
- Enhance Performance
- Reduce complexity and costs
- Pricing transparency & predictability

### PREMIUM SLAs

- 24x7x365
- Quality of service

### THE VALUE OF CNS EXPERIENCE

As a leading information technology and banking solutions partner in the Middle East, and with 30 years experience in delivering innovative solutions and professional outsourcing services, CNS provides a value proposition like no other.



In-Depth experience in providing Managed Services for all Major sectors.



State-of-the-art Shared Delivery Center (option) to increase operational efficiency and reduce operational costs.



Year to Year reduction in operational costs.

### **Doesn't That Sound Great?**





Proven service delivery methodology and processes resulting in higher ROI.



Access to CNS SMEs in various technologies for value-added support.



Experienced Professionals provide consulting services to uncover process improvements.

### Your business needs in the best hands

### **MISSION CRITICAL APPLICATIONS**

- Globalization
- ERP or e-business initiatives
- **Mission Critical applications**
- Faster Change / Responsiveness
- Increasing Costs
- Asset Control Issues
- Need rapid ROI



### **ALIGNING TO YOUR OBJECTIVES**

HC HAO OF OGL CNS helps organizations to meet their business WIROHR goals with solutions & services that reduce costs and improve operational efficiency using a tried and tested formula.

### **SECURITY**

- Rapid change
- Security
- Reliability and Stability
- **Complex SW Distribution**
- Systems Management Disciplines

SW//

Multiple Platforms

### 24 X 7 X 365 **SUPPORT**

- End User Flexibility •
- Need for 24 x 7 x 365 support
  - Distributed •
  - Heterogeneous .
  - Demanding Expectations •

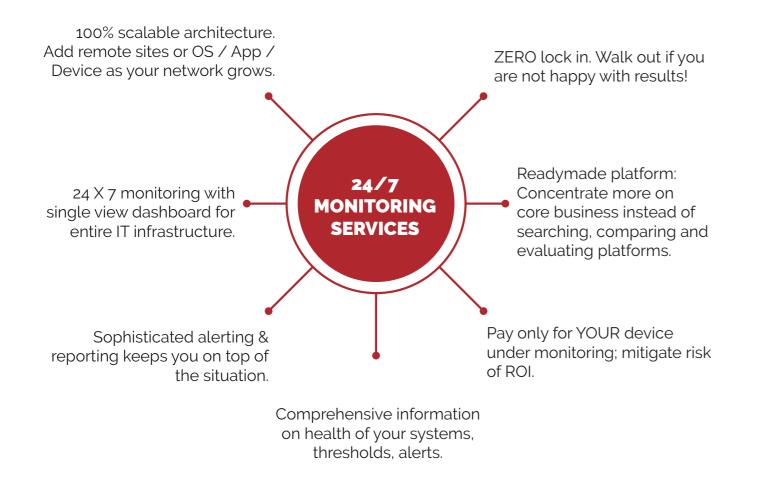
### WORKFORCE MOBILITY

- Cost. Retention and Availability of Skills
- Workforce mobility •
- Cultural Resistance to **Standardization**

### **CNS SHARED DELIVERY CENTER**

CNS can provide remote Monitoring & Event Management from our Service Delivery Center (SDC) which is underpinned by a secure Managed Services Framework (MSF).

It extends the delivery capabilities of CNS to reduce a customer's operational cost and increase efficiency.



CNS can be responsible for all or parts of a client's technology systems, as per their Service Level Agreement (SLA).

### **CNS FULL MANAGED SERVICES PORTFOLIO**

CNS Managed Services are perfect for businesses justly apprehensive about outlaying capital on technologies today that might well be redundant tomorrow, as the company's use of owned resources means there's little need to invest in additional hardware.

### **REMOTE INTEGRATED MANAGED SERVICES PORTFOLIO**

#### INTEGRATED SERVICE DESK

- Call Management
- SLA Management
- Vendor Management
- Toll Free and IVR facility

#### DATA CENTER MANAGEMENT

- Server and Storage Management
- Network Management
- Back up Management
- Database Management
- Messaging
- Voice & IP telephony support

#### MANAGED DISASTER RECOVERY SERVICES

- Data Protection Services
- DR Drill Management
- DR / BC Plan Management
- Exercise Planning

As applications are used on an as-needed basis, every managed solution can be scaled up or down as needed on a pro-rata cost to company. This scalability not only increases efficiency in pricing, but competitiveness as savings in operational costs can be passed over to your customers.



#### **END USER & MOBILITY SERVICES**

- Desktop Management
- Remote Problem Management
- Handheld support
- Patch Management

#### MANAGED SECURITY SERVICES

- Availability and Management
- Event Correlation
- Application Log Management
- Integrated Security Device Management
- Security Audit Services

#### BUSINESS SERVICE MANAGEMENT

- Application Performance
- Middleware Availability Monitoring and administration
- Business dash Boards

CNS managed services is fast becoming an essential cornerstone to our value proposition as a cost effective way to help lead our clients along their journey to full business digitalization. We have already proven to be a reliable partner in business, yet it's still an honor that so many of our most valuable clients have put the responsibility of their information systems in our expert hands.

Hatem Hariri, Managing Director



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